



**JASONTOWNSEND**  
CAPITAL COMMUNITY  
PROPERTIES.COM

## BUYER TESTIMONIALS

### **Ian and Danielle Brasure, Capitol Hill**

“Jason Townsend and his team are, quite simply, the most remarkable realty team imaginable. Throughout the offer, acceptance, and closing process he was always lightning quick in his communications to and from the buyer's agent and I always had the sense that Jason had a sincere sense of duty and integrity in all that he did. He lives in the community in which he works, which is incredibly important when you are deciding whether or not to invest in a home for your family or a commercial property. The mantra "location, location, location" is also applicable to your realtor and Jason's local knowledge of the market was truly impressive. I can't thank him and his team enough for a professional and pleasant buying experience.”

### **Steven and Rebecca Ulrich, Alexandria**

“Jason, Thomas, and Stacy were as helpful, professional, and knowledgeable as you could possibly hope for throughout the entire home-buying process. From the time when we first contacted Jason and Thomas, to looking at homes with Thomas, to Jason negotiating with the sellers, to Stacy coordinating during the closing process, the CCP team is just awesome. They were great with explaining everything to us as first time home-buyers and were so patient with all of our elementary questions. We were in our new home in Alexandria, VA much faster than we ever expected to be and owe a lot of that to CCP. Thanks a ton guys!!!”

### **Ed and Alice Sherman, Dupont Circle**

“Jason did a wonderful job for us, helping us successfully find and negotiate a contract on a condo during one long weekend. He and Thomas had prepared us with daily updates about the DC real estate market so we knew what to expect. They both continued to smooth the road through the inspections to the closing. Jason and Thomas are good people. We felt very lucky to be working with them!”

## **Nikki Lewis, Arlington**

“Calling all first-time home buyers! This is a great time to own your own piece of the metro-DC area! I recently took the plunge this summer as a first-time home buyer when I purchased my condominium in Arlington, VA. As someone new to real estate and as a gal buying property by herself, I am so thankful that I went with Jason Townsend and Thomas Snow as my realtors. Thanks to Jason and Thomas, I found my condo with ease, the buying process was simple and easy to understand, and most of all, it was a lot of fun!

Jason and Thomas were great - they listened to what I was searching for and took the time to show me places in my price range, in my preferred location, and ones that suited my personality. Together they helped me think through what would be best for me and narrow down properties. We found a place that checked all the boxes and had special touches that spoke to me and my personality. They helped me move fast to submit an offer. They went above and beyond, even working with me over the 4th of July weekend to take my phone calls, answer all my many questions, and help me think through the negotiation process well. Thanks to them, I am now a new home owner! And, thanks to Stacy Marshall (also with CCP) who helped me with my paperwork, I made it to closing day easily as well.

Now that I have moved in and can sit back and enjoy my new place, I think back to the many memorable moments and fun quotes along the way. I'm thankful to say that I would not only go through the home buying process again (it was so fun), but in the future I will definitely choose Capital Community Properties the next time I purchase a home.”

## **Brent M., Washington, DC**

“Jason Townsend, our Real Estate Agent, took on a real challenge when he gladly agreed to help me and my family buy our first home. My needs/requirements during our house search were challenging, to say the least: (1) single-family home, (2) in Arlington, (3) a yard, (4) extra bed rooms if our family of four continues to grow, (5) extra space inside the house that could be converted into an in-law suite, (6) within a mile or two of a metro station, (7) quiet and safe neighborhood, and (8) a house that we could afford for my single-income family (read federal salary). I know, I know, we were asking a lot. Throughout the entire house searching and home buying process he was very trustworthy in his character and always looked out for our best interests. And he was very patient with us- some very picky, first-time home buyers. Jason got us into a house that met all of our needs and we are incredibly pleased. Jason is our real estate super hero!”